



VICTORIAN RIFLE ASSOCIATION INC

COUNCIL MEETING 14th June 2020 Wellsford Rifle Range

Meeting Opened: 10.00

ATTENDEES: Garry Kay (GK), Frank Conner (FC), Albert van Wyk (AvW), Trevor Rhodes (TR), Peter Farley (FP), Alan Wright (AW), Craig Weaire (CW)

APOLOGIES: NIL

MINUTE TAKER: Nikki Rees (NR)

MINUTES OF PREVIOUS MEETING: Held on 15th March 2020 -teleconference

Business arising from previous Minutes:

| Item Number | Action Item | Responsibility |
|---------------|---|----------------|
| 16 (March 19) | GK to set up meeting with SSAA | GK |
| 8 (Nov 19) | GK to develop a discussion paper on DRA Teams | GK |

REPORTS

1. Chairman's Report

GK said we have received a nomination for a life member. GK made mention that we are slowly returning to shooting and that there may be delays in membership submissions due to postponed AGM's for clubs. All other pertinent items relevant to the Chairman Report would be discussed during general business.

2. Treasures Report -

Account Balances as at 14th June 2020

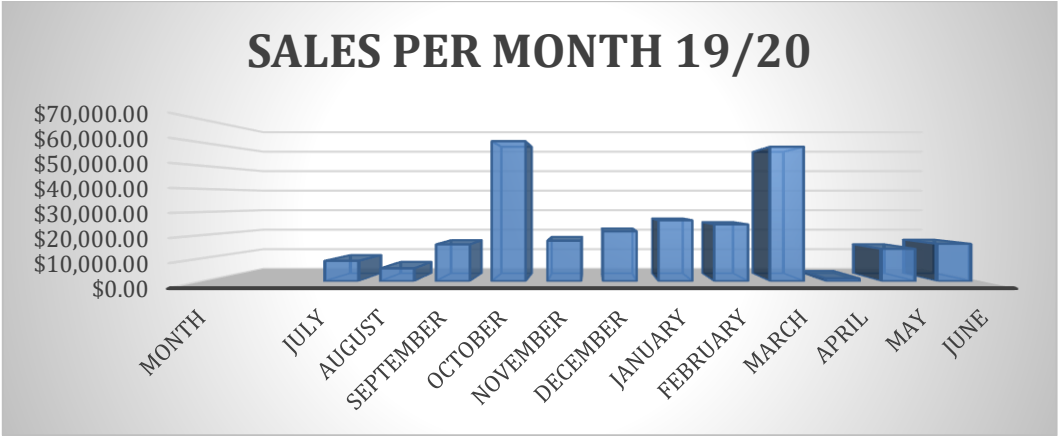
| | |
|---|--------------------|
| Interest Bearing Account | \$79,096.00 |
| Trading A/C (includes recent payment of \$144,926.38 from Dept of Sport - Milestone 3) | \$95,169.00 |
| Junior Development Fund A/C | \$3,000.00 |

AvW discussed the current financial position in relation to historical trends and performances. There has been a significant reduction in trading revenue over the last quarter by almost \$100,000 due to the shop closure and reduced trade. Members are starting to support the shop again but most of the damage has been done. There has additionally been a significant reduction in revenue derived through the VRA State Championships being postponed and will have a negative effect this financial year. This

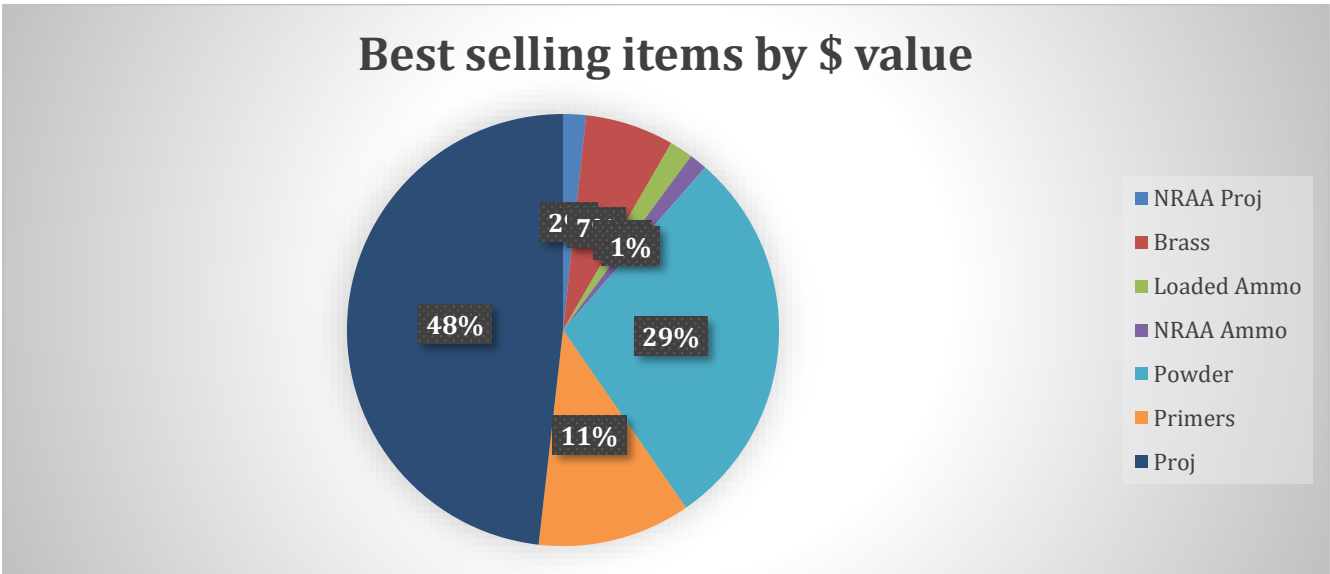
should conversely have a positive impact next financial year with two Queens series and a national state championship. As a general comment, wholesale pricing for inventory have increased significantly, notably powder and projectiles. PF asked a question regarding the lack of TR stock in the shop. AvW said that our new shop manager is very pro-active and willing to order any items we do not carry. Additionally, discounts and incentives have been communicated to members that apply when items need to be ordered in. This hopefully motivates members to order through the VRA instead of going elsewhere. AvW said that the VRA shop is just not in a position to carry a wide range of stock items. AvW mentioned to PF that if he would like to make a list of items TR shooters needed in the shop that Arianne would order them. All Councillors agreed that Arianne has provided a significant benefit to our members and thanked her for her service.

3. Shop Report

AvW displayed Arianne’s comprehensive shop report including the below graphs YTD sales and other statistical analysis. Extreme variances showed in March/April 2020 are due to the increase in buying pre-Covid and the closing of the shop in April 2020.



Other information provided to Councillors contained in Arianne’s report was the below graph representing the shops highest selling items by \$ value.



The Councillors thanked Arianne for her comprehensive and informative report.

4. Councillor Portfolio Reports

Update on Queens

AW mentioned that the booklets for the 2020 Queens were printed one week before the event was cancelled so unfortunately there can be no changes in the booklets prior to the December Queens. AW asked Councillors for opinions regarding badge numbers as we will need to submit an order in September for the 2021 Queens. The F Class State Teams is now scheduled for 2021 in the ACT so there may not be a significant increase in F Class shooters attending the 2021 VRA Queens. Badge numbers will remain the same as the 2020 Queens order.

General Business

5. Honour Boards

NR requested a decision on the Champion of Champions Junior Honour Boards as we do not currently have boards for F Open or FTR Juniors. Councillors voted and a decision was made to have two more boards sourced.

| Action Item | Responsibility |
|--|----------------|
| NR to contact Bryan McGuren regarding two new boards | NR |

6. Life Memberships

GK has received a nomination for a member to receive life membership. As the changes to the rules have now been accepted by Consumer Affairs, the procedure has changed to one of the VRA Council accepting the nomination and the AGM being notified of the nomination. PF offered to draft a letter outlining the criteria and the process for nomination that can be displayed on the website for information.

| Action Item | Responsibility |
|--------------------------------|----------------|
| PF to draft letter for website | PF |

7. Champion of Champions

Dates confirmed with the competition to go ahead as planned.

- Saturday 5th September 2020 – VRA Prize Meeting
- Sunday 6th September 2020 – Champion of Champions

8. AGM & DRA Teams

- Saturday 17th October 2020 – DRA Teams & AGM
- Sunday 18th October 2020 – DRA Teams

| Action Item | Responsibility |
|---|----------------|
| NR to notify members of current status of upcoming competitions | NR |

9. Agenda item removed from publication version due to confidentiality.

10. Council Vacancies

GK spoke about the current vacancies on Council and his intention to call for nominations. Councillors were asked to consider suitable candidates for Council and GK requested that those people were contacted to gauge interest in the two vacant positions. GK also mentioned that we currently do not have a Deputy Chairman. Councillors agreed that the best option was to wait until the first meeting after the AGM to fill the position.

| Action Item | Responsibility |
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| GK to draft early notification of Council vacancies for distribution | GK |

11. State Come and Try Day

Tr spoke about previous successes with come and try day and what can we do to increase membership. Perhaps the VRA could consider putting \$50 towards ammunition to come and try days. Other Councillors spoke about their various experiences within their own clubs with regular opportunities to come to the club and learn about the sport. The difficulties being that local clubs are always reliant on volunteers. AvW suggested that TR submit a plan about how to encourage clubs to participate in the yearly Shooting Australia "come and try days".

| Action Item | Responsibility |
|---|----------------|
| TR to develop a plan to be presented to Council | TR |

12. Council Communication

TR was concerned that Councillors are not getting enough internal Council communication. He is also concerned about external communication with members. TR cited an example of a member had contacted TR regarding the shop closure during the Covid-19 period. The member had missed the Facebook post and the all member email and was not aware of the shop being closed. AvW explained that it was an exceedingly difficult and turbulent time during the last week of March/early April. GK suggested that if there were certain issues that TR was concerned about that he should instigate a conversation about it via email.

13. Electronic Targets

CW has previously spoken about the benefits of having electronic targets at Wellsford Rifle Range for large events and he believes we need to start having a conversation about the future. Especially regarding State Team training and trying to source markers for training days. CW spoke about several clubs who may be able to transport their own electronic targets to Wellsford and the costs involved in refurbishing them before returning them to the clubs would be borne by the VRA. The costs involved in purchasing electronic Hexa targets were discussed and the possible cost involved in maintaining the targets. A discussion ensued regarding the pro's and cons of electronic targets vs manual targets.

14. State Teams

AvW requested that the Council approve the calling for nominations for Captains, Coaches, and Shooters for the F Class State Competition to be held in November 2021 in ACT. Closing date for the nominations to be the end of August 2020.

| Action Item | Responsibility |
|---|----------------|
| NR to send out nomination information via all member email ASAP | NR |

15. Letter of Appreciation

PF suggested that a letter be sent to Bendigo Rifle Club thanking them for their assistance during the Long-Range Practice Day held in March 2020. PF was grateful for their help in managing the logistics of the day.

| Action Item | Responsibility |
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| PF to draft letter to be sent to NR for GK's signature | PF |

16. Buy & Sell

TR suggested that we have a buy and sell section on the website as it was suggested to him by a couple of members. TR approached a local member who is a VRA Volunteer who has agreed to administer it on the website. Can we try a noticeboard on the website? It can be self-administering with members posting information on goods for sale via a log on. FC to investigate if the notice board function can be easily done.

| Action Item | Responsibility |
|---|----------------|
| FC to look at logistics of setting it up | FC |
| TR to contact the volunteer regarding the establishment of the function | TR |

Meeting Closed: 15.40

Upcoming Council Meetings

- 26th July 2020
- 20th September 2020
- 17th October 2020 (After AGM)
- 22nd November 2020

June 2020

| | <i>Topic</i> | <i>Councillor Allocated</i> |
|---|---|-----------------------------|
| 1 | Treasury/VRA Shop Staffing – HR F Class State Teams | Albert van Wyk |
| 2 | Technology NRAA Scoring and Statistics | Frank Conner |
| 3 | Events – Queens NRAA Scoring and Statistics | Alan Wright |
| 4 | Events – DRA & Other VRA OPM's All regional club PM's | Trevor Rhodes |
| 5 | Renewal of Wellsford Licence Other State Teams | Garry Kay |
| 6 | Membership | Peter Farley |

| | | |
|---|---|--------------|
| | Communications and Marketing Sponsorship for Events | |
| 7 | Strategy & Operational Policies Updating rules/by laws Updating Range Standing Orders | |
| 8 | Resident Club Liaison & Wellsford Range Facilities | Peter Farley |